



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #9158 FOR AIR CONVEYANCE SYSTEM  
CLEANING**

Bids to provide 'Air Conveyance System Cleaning' were received from five vendors on May 21, 2009. The bids of Cross Environmental Services, Inc., and Simpson Environmental Services, Inc., were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 06-09-09

**Fiscal Impact:** \$300,000.00

**Funding:** Capital

**Recommended Motion:** That the bids of Cross Environmental Services, Inc., and Simpson Environmental Services, Inc., to provide 'Air Conveyance System Cleaning' in an amount not to exceed \$300,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: Air Conveyance System Cleaning - Bid #9158

Opened: May 21, 2009 - 2:00 PM

The bidder proposes and agrees to provide all material supervision, equipment, tools, fuel, labor, etc., to perform the work required in accordance with bid specifications for the following price.		Air Duct Aseptics, Inc.	<b>Cross Environmental Services, Inc.</b>	Pure Air Control Services, Inc.
LABOR				
1.	Hourly rate per man-hour, standard working hours (Monday through Friday from 7:00 am to 5:00 pm)	\$59.00	<b>\$28.00</b>	\$43.50
2.	Hourly rate per man-hour, non-standard working hours (Monday - Friday prior to 7:00 am and after 5:00 pm, and Saturday and Sunday)	\$59.00	<b>\$32.50</b>	\$43.50
MATERIALS: PERCENTAGE MARK-UP				
3.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	<b>15%</b>	15%
Contact Name:		Petrina Tebor	<b>Clyde A. Biston</b>	Alan Wozniak
Address:		117 1/2 Reidgate Rd.	<b>P.O. Box 1299</b>	4911 Creekside Dr. Ste. C
City, State, Zip:		Auburndale, FL 33823	<b>Crystal Springs, FL 33524</b>	Clearwater, FL 33760
Telephone:		888-707-7763	<b>813-783-1688</b>	800-422-7873
Fax:		800-504-4907	<b>813-788-9114</b>	727-572-5859
Federal I.D. #:		650197198	<b>592866646</b>	592385498
E-Mail:		airduct@att.net	<b>ces@crossenv.com</b>	awozniak@pureaircontrols.com

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Bid Tabulation: Air Conveyance System Cleaning - Bid #9158

Opened: May 21, 2009 - 2:00 PM

The bidder proposes and agrees to provide all material supervision, equipment, tools, fuel, labor, etc., to perform the work required in accordance with bid specifications for the following price.		Service-Tech Corporation	<b>Simpson Environmental Services, Inc.</b>
LABOR			
1.	Hourly rate per man-hour, standard working hours (Monday through Friday from 7:00 am to 5:00 pm)	\$34.00	<b>\$29.00</b>
2.	Hourly rate per man-hour, non-standard working hours (Monday - Friday prior to 7:00 am and after 5:00 pm, and Saturday and Sunday)	\$36.00	<b>\$29.00</b>
MATERIALS: PERCENTAGE MARK-UP			
3.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	<b>15%</b>
Contact Name:		Paul E. Keller	<b>Wilton Simpson</b>
Address:		14240 - 60th St. N.	<b>P.O. Box 735</b>
City, State, Zip:		Clearwater, FL 33760	<b>Trilby, FL 33593</b>
Telephone:		727-539-7000	<b>352-583-2509</b>
Fax:		727-539-0998	<b>352-583-3371</b>
Federal I.D. #:		591300488	<b>710957279</b>
E-Mail:		pkeller@service-techcorp.com	<b>wreitinger@simpsonenv.com</b>
		Recorded by: Eileen Forrester	
		Witnessed by: Carol A. Lichon	